

# 2011-12 Regional Targeted Occupations List

**Sorted by Occupational Title**

Workforce Region 9 - Alachua and Bradford Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$12.34/hour and Entry Wage of \$10.03/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$19.35/hour and Entry Wage of \$12.34/hour

| SOC Code†  | HSHW†† | Occupational Title†  | Annual  | Annual | 2010 Hourly Wage |       | FLDOE | In EFI | Data |
|--|--------|--|---------|--------|------------------|-------|-------|--------|------|
|  |        |  | Percent |        | Openings         | Mean  |       |        |      |
| Occupations with titles in <b>bold type</b> and followed by an <b>asterisk (*)</b> may be found in declining industries and are not projected to return to their historical peak during the forecast period. These occupations may currently have an oversupply of trained workers, allowing the regional workforce boards the local option not to offer training for these occupations. |        |  |         |        |                  |       |       |        |      |
| 113011   | HSHW   | Administrative Services Managers                                     | 1.81    | 331    | 47.14            | 28.34 | 4     | Yes    | S    |
| 413011   |        | <b>Advertising Sales Agents*</b>                                     | 1.87    | 354    | 23.42            | 12.58 | 3     | Yes    | S    |
| 274011   |        | Audio and Video Equipment Technicians                                | 1.92    | 190    | 18.33            | 11.97 | 4     | Yes    | S    |
| 493023   |        | <b>Automotive Service Technicians and Mechanics*</b>                 | 2.09    | 24     | 18.54            | 11.72 | 3     | Yes    | R    |
| 194021   |        | Biological Technicians   |         | 40     | 15.50            | 11.50 | 3     | Yes    | L    |
| 433031   |        | <b>Bookkeeping, Accounting, and Auditing Clerks*</b>                 | 1.81    | 60     | 15.17            | 11.14 | 4     | Yes    | R    |
| 472021   |        | <b>Brickmasons and Blockmasons*</b>                                  | 3.05    | 276    | 18.42            | 12.79 | 3     | No     | S    |
| 131199   | HSHW   | Business Operations Specialists, All Other                           | 1.40    | 69     | 27.87            | 17.17 | 4     | Yes    | R    |
| 535021   |        | Captains, Mates, and Pilots of Water Vessels                         | 2.82    | 246    | 37.28            | 12.64 | 3     | No     | S    |
| 292031   |        | Cardiovascular Technologists and Technicians                         | 3.65    | 11     | 16.92            | 11.26 | 3     | Yes    | R    |
| 472031   |        | <b>Carpenters*</b>   | 2.94    | 20     | 16.57            | 13.01 | 3     | Yes    | R    |
| 472051   |        | <b>Cement Masons and Concrete Finishers*</b>                         | 3.51    | 19     | 15.06            | 10.51 | 3     | No     | R    |
| 131031   | HSHW   | <b>Claims Adjusters, Examiners, and Investigators*</b>               | 2.31    | 27     | 26.54            | 17.39 | 3     | Yes    | R    |
| 532012   | HSHW   | Commercial Pilots  | 2.12    | 176    | 40.56            | 21.57 | 4     | Yes    | S    |
| 131072   | HSHW   | <b>Compensation, Benefits, and Job Analysis Specialists*</b>         | 2.93    | 224    | 25.44            | 17.05 | 4     | Yes    | S    |
| 131041   | HSHW   | <b>Compliance Officers, Exc. Safety, Agri, Constr &amp; Transp.*</b> | 3.56    | 10     | 22.25            | 15.06 | 3     | Yes    | R    |
| 151031   | HSHW   | Computer Software Engineers, Applications                            | 3.35    | 750    | 40.23            | 25.18 | 4     | Yes    | S    |
| 151041   |        | <b>Computer Support Specialists*</b>                                 | 0.46    | 21     | 17.22            | 12.66 | 3     | Yes    | R    |
| 151051   | HSHW   | <b>Computer Systems Analysts*</b>                                    | 2.26    | 953    | 34.42            | 22.91 | 4     | Yes    | S    |
| 474011   | HSHW   | Construction and Building Inspectors                                 | 2.03    | 264    | 26.03            | 18.70 | 3     | Yes    | S    |
| 119021   | HSHW   | <b>Construction Managers*</b>  | 3.03    | 14     | 48.64            | 29.66 | 4     | Yes    | R    |
| 333012   |        | <b>Correctional Officers and Jailers*</b>                            | 0.22    | 36     | 17.19            | 15.70 | 3     | No     | R    |
| 131051   | HSHW   | <b>Cost Estimators*</b>  | 5.05    | 16     | 26.90            | 18.86 | 4     | Yes    | R    |
| 151061   | HSHW   | <b>Database Administrators*</b>                                      | 2.19    | 192    | 33.90            | 22.39 | 4     | Yes    | S    |
| 319091   |        | Dental Assistants  | 3.10    | 17     | 16.71            | 12.61 | 3     | Yes    | R    |
| 292021   | HSHW   | <b>Dental Hygienists*</b>  | 3.95    | 12     | 28.07            | 22.85 | 4     | Yes    | R    |
| 292032   | HSHW   | Diagnostic Medical Sonographers                                      | 2.09    | 167    | 27.28            | 21.01 | 4     | Yes    | S    |
| 472081   |        | <b>Drywall and Ceiling Tile Installers*</b>                          | 3.22    | 259    | 16.06            | 12.18 | 3     | No     | S    |
| 472111   | HSHW   | <b>Electricians*</b>   | 2.52    | 25     | 19.90            | 12.43 | 3     | Yes    | R    |
| 292041   | HSHW   | Emergency Medical Technicians and Paramedics                         |         | 11     | 20.43            | 18.23 | 3     | Yes    | L    |
| 131071   | HSHW   | Employment, Recruitment, and Placement Specialists                   | 4.59    | 1,009  | 22.35            | 14.85 | 4     | Yes    | S    |
| 436011   | HSHW   | <b>Executive Secretaries and Administrative Assistants*</b>          | 1.58    | 61     | 19.92            | 14.43 | 3     | Yes    | R    |
| 332011   | HSHW   | Fire Fighters  | 1.95    | 1,124  | 23.05            | 14.80 | 3     | No     | S    |
| 471011   | HSHW   | <b>First-Line Superv. of Construction and Extraction Workers*</b>    | 3.95    | 34     | 27.66            | 19.14 | 4     | Yes    | R    |
| 351012   |        | First-Line Superv. of Food Preparation & Serving Workers             | 2.55    | 27     | 15.84            | 10.25 | 3     | Yes    | R    |
| 371012   | HSHW   | First-Line Superv. of Landscaping and Groundskeeping                 | 2.07    | 432    | 21.24            | 14.18 | 3     | No     | S    |
| 491011   | HSHW   | <b>First-Line Superv. of Mechanics, Installers, and Repairers*</b>   | 2.19    | 13     | 27.93            | 20.96 | 3     | Yes    | R    |
| 431011   | HSHW   | <b>First-Line Superv. of Office and Admin. Support Workers*</b>      | 1.84    | 38     | 20.71            | 13.12 | 4     | Yes    | R    |
| 511011   | HSHW   | <b>First-Line Superv. of Production and Operating Workers*</b>       | 1.24    | 10     | 26.92            | 17.78 | 3     | Yes    | R    |
| 411012   | HSHW   | <b>First-Line Supervisors of Non-Retail Sales Workers*</b>           | 2.01    | 10     | 40.11            | 23.64 | 4     | Yes    | R    |
| 391021   |        | <b>First-Line Supervisors of Personal Service Workers*</b>           | 1.77    | 623    | 20.14            | 12.22 | 3     | Yes    | S    |
| 411011   | HSHW   | First-Line Supervisors of Retail Sales Workers                       | 1.36    | 51     | 20.37            | 13.34 | 3     | Yes    | R    |
| 119051   | HSHW   | Food Service Managers  | 2.09    | 15     | 30.61            | 16.05 | 4     | Yes    | R    |
| 111021   | HSHW   | <b>General and Operations Managers*</b>                              | 1.17    | 31     | 40.02            | 20.19 | 4     | Yes    | R    |
| 472121   |        | <b>Glaziers*</b>   | 2.73    | 211    | 16.66            | 11.60 | 3     | Yes    | S    |

# 2011-12 Regional Targeted Occupations List

**Sorted by Occupational Title**

Workforce Region 9 - Alachua and Bradford Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$12.34/hour and Entry Wage of \$10.03/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$19.35/hour and Entry Wage of \$12.34/hour

| SOC Code†  | HSHW†† | Occupational Title†  | Annual         | Annual | 2010 Hourly Wage |       | FLDOE | In EFI | Data |
|--|--------|--|----------------|--------|------------------|-------|-------|--------|------|
|  |        |  | Percent Growth |        | Openings         | Mean  |       |        |      |
| Occupations with titles in <b>bold type</b> and followed by an <b>asterisk (*)</b> may be found in declining industries and are not projected to return to their historical peak during the forecast period. These occupations may currently have an oversupply of trained workers, allowing the regional workforce boards the local option not to offer training for these occupations. |        |  |                |        |                  |       |       |        |      |
| 271024   |        | <b>Graphic Designers*</b>                                    | 1.94           | 11     | 18.03            | 14.35 | 4     | Yes    | R    |
| 292099   |        | Health Technologists and Technicians, All Other              | 2.01           | 191    | 18.71            | 12.69 | 3     | Yes    | S    |
| 499021   |        | Heating, A.C., and Refrigeration Mechanics and Installers    | 3.86           | 22     | 17.42            | 14.08 | 3     | Yes    | R    |
| 434161   |        | Human Resources Assistants, Exc. Payroll                     | 0.47           | 362    | 17.15            | 12.61 | 3     | Yes    | S    |
| 499041   | HSHW   | Industrial Machinery Mechanics                               | 2.65           | 430    | 21.19            | 14.87 | 3     | Yes    | S    |
| 537051   |        | <b>Industrial Truck and Tractor Operators*</b>               | 3.49           | 11     | 14.36            | 11.23 | 3     | Yes    | R    |
| 413021   | HSHW   | <b>Insurance Sales Agents*</b>                               | 2.64           | 19     | 23.75            | 13.74 | 3     | Yes    | R    |
| 132053   | HSHW   | Insurance Underwriters                                       | 1.69           | 12     | 25.45            | 18.08 | 3     | Yes    | R    |
| 271025   | HSHW   | <b>Interior Designers*</b>                                   | 2.29           | 210    | 23.96            | 13.27 | 4     | Yes    | S    |
| 436012   |        | <b>Legal Secretaries*</b>                                    | 1.79           | 484    | 19.50            | 13.71 | 3     | Yes    | S    |
| 292061   | HSHW   | <b>Licensed Practical and Licensed Vocational Nurses*</b>    | 2.20           | 33     | 19.61            | 16.04 | 3     | Yes    | R    |
| 434131   |        | <b>Loan Interviewers and Clerks*</b>                         | 1.69           | 586    | 16.59            | 12.23 | 3     | Yes    | S    |
| 132072   | HSHW   | <b>Loan Officers*</b>  | 1.93           | 749    | 28.28            | 15.97 | 4     | Yes    | S    |
| 499042   |        | Maintenance and Repair Workers, General                      | 1.79           | 44     | 15.34            | 10.89 | 3     | Yes    | R    |
| 319011   |        | Massage Therapists   |                | 24     | 16.50            | 12.50 | 3     | Yes    | L    |
| 292012   |        | Medical and Clinical Laboratory Technicians                  | 2.42           | 316    | 17.48            | 11.68 | 4     | Yes    | S    |
| 292011   | HSHW   | Medical and Clinical Laboratory Technologists                | 1.16           | 13     | 26.24            | 18.90 | 4     | Yes    | R    |
| 319092   |        | <b>Medical Assistants*</b>                                   | 2.50           | 24     | 13.18            | 10.35 | 3     | Yes    | R    |
| 499062   |        | Medical Equipment Repairers                                  | 4.03           | 203    | 19.37            | 11.63 | 3     | Yes    | S    |
| 292071   |        | <b>Medical Records and Health Information Technicians*</b>   | 1.82           | 10     | 17.97            | 11.15 | 4     | Yes    | R    |
| 436013   |        | <b>Medical Secretaries*</b>                                  |                | 40     | 13.70            | 10.83 | 3     | Yes    | L    |
| 131121   | HSHW   | Meeting and Convention Planners                              | 2.71           | 180    | 20.73            | 13.80 | 4     | Yes    | S    |
| 493042   | HSHW   | <b>Mobile Heavy Equipment Mechanics, Except Engines*</b>     | 2.71           | 187    | 20.70            | 14.56 | 3     | No     | S    |
| 151071   | HSHW   | Network and Computer Systems Administrators                  | 2.34           | 561    | 33.84            | 22.13 | 4     | Yes    | S    |
| 151081   | HSHW   | Network Systems and Data Communications Analysts             | 5.24           | 69     | 29.37            | 20.16 | 3     | Yes    | R    |
| 292033   | HSHW   | Nuclear Medicine Technologists                               |                | 10     | 26.00            | 24.96 | 4     | Yes    | L    |
| 472073   |        | <b>Operating Engineers/Construction Equipment Operators*</b> | 5.23           | 13     | 16.86            | 12.26 | 3     | Yes    | R    |
| 472141   |        | <b>Painters, Construction and Maintenance*</b>               | 1.99           | 900    | 15.27            | 10.52 | 3     | Yes    | S    |
| 232011   | HSHW   | Paralegals and Legal Assistants                              | 2.94           | 841    | 22.33            | 15.35 | 3     | Yes    | S    |
| 292052   |        | Pharmacy Technicians   | 3.67           | 32     | 13.57            | 10.18 | 3     | Yes    | R    |
| 312021   | HSHW   | Physical Therapist Assistants                                | 3.22           | 169    | 25.86            | 18.79 | 4     | Yes    | S    |
| 472151   |        | <b>Pipelayers*</b>   | 2.24           | 160    | 15.79            | 12.29 | 3     | No     | S    |
| 472152   |        | <b>Plumbers, Pipefitters, and Steamfitters*</b>              | 1.57           | 11     | 17.79            | 12.42 | 3     | Yes    | R    |
| 333051   | HSHW   | <b>Police and Sheriff's Patrol Officers*</b>                 | NA             | NA     | NA               | NA    | 3     | No     | R    |
| 435031   |        | Police, Fire, and Ambulance Dispatchers                      | 2.01           | 251    | 18.28            | 13.01 | 3     | Yes    | S    |
| 339021   | HSHW   | Private Detectives and Investigators                         | 2.35           | 169    | 22.65            | 13.19 | 3     | Yes    | S    |
| 119141   | HSHW   | Property, Real Estate & Community Association Managers       | 1.39           | 603    | 30.01            | 17.12 | 4     | Yes    | S    |
| 292053   |        | Psychiatric Technicians                                      | 1.31           | 22     | 12.37            | 10.37 | 3     | Yes    | R    |
| 131023   | HSHW   | Purchasing Agents, Except Farm Products & Trade              | 2.28           | 641    | 26.20            | 17.05 | 4     | Yes    | S    |
| 292034   | HSHW   | Radiologic Technologists and Technicians                     | 2.20           | 15     | 24.77            | 19.02 | 3     | Yes    | R    |
| 419021   | HSHW   | Real Estate Brokers  | 1.74           | 506    | 34.23            | 14.70 | 3     | Yes    | S    |
| 419022   |        | <b>Real Estate Sales Agents*</b>                             | 2.32           | 1,626  | 21.33            | 11.59 | 3     | Yes    | S    |
| 291111   | HSHW   | Registered Nurses  | 2.66           | 234    | 30.30            | 23.17 | 4     | Yes    | R    |
| 291126   | HSHW   | Respiratory Therapists                                       | 3.23           | 11     | 23.21            | 18.96 | 4     | Yes    | R    |
| 472181   |        | <b>Roofers*</b>  | 2.33           | 447    | 15.92            | 12.00 | 3     | No     | S    |

# 2011-12 Regional Targeted Occupations List

## Sorted by Occupational Title

Workforce Region 9 - Alachua and Bradford Counties

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) and 4 (Community College Credit/Degree)
- 2 10 annual openings and positive growth
- 3 Mean Wage of \$12.34/hour and Entry Wage of \$10.03/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$19.35/hour and Entry Wage of \$12.34/hour

| SOC Code†  | HSHW†† | Occupational Title†   | Annual  | Annual | 2010 Hourly Wage |       | FLDOE | In EFI | Data |
|--|--------|---|---------|--------|------------------|-------|-------|--------|------|
|  |        |   | Percent |        | Openings         | Mean  |       |        |      |
| Occupations with titles in <b>bold type</b> and followed by an <b>asterisk (*)</b> may be found in declining industries and are not projected to return to their historical peak during the forecast period. These occupations may currently have an oversupply of trained workers, allowing the regional workforce boards the local option not to offer training for these occupations. |        |   |         |        |                  |       |       |        |      |
| 535011   |        | <b>Sailors and Marine Oilers*</b>                                   | 2.10    | 188    | 18.07            | 11.74 | 3     | No     | S    |
| 414011   | HSHW   | <b>Sales Reps., Wholesale &amp; Mfg, Tech. &amp; Sci. Products*</b> | 3.71    | 11     | 37.09            | 23.77 | 3     | Yes    | R    |
| 414012   | HSHW   | <b>Sales Reps., Wholesale and Manufacturing, Other*</b>             | 3.89    | 46     | 28.98            | 13.42 | 3     | Yes    | R    |
| 436014   |        | <b>Secretaries, Except Legal, Medical, and Executive*</b>           | 1.05    | 66     | 13.67            | 10.25 | 3     | Yes    | R    |
| 492098   |        | Security and Fire Alarm Systems Installers                          | 3.08    | 348    | 17.57            | 13.13 | 3     | No     | S    |
| 253021   |        | <b>Self-Enrichment Education Teachers*</b>                          | 2.19    | 424    | 18.64            | 10.75 | 3     | No     | S    |
| 472211   |        | <b>Sheet Metal Workers*</b>   | 2.40    | 264    | 18.02            | 12.94 | 3     | Yes    | S    |
| 292055   |        | Surgical Technologists  | 3.43    | 12     | 18.50            | 15.14 | 3     | Yes    | R    |
| 173031   |        | <b>Surveying and Mapping Technicians*</b>                           | 2.70    | 326    | 17.88            | 11.97 | 3     | Yes    | S    |
| 259041   |        | Teacher Assistants  | 2.15    | 48     | 13.25            | 10.47 | 3     | No     | R    |
| 533032   |        | Truck Drivers, Heavy and Tractor-Trailer                            | 3.47    | 57     | 16.57            | 11.12 | 3     | Yes    | R    |
| 292056   |        | Veterinary Technologists and Technicians                            | 1.82    | 17     | 13.66            | 10.03 | 4     | Yes    | R    |
| 518031   | HSHW   | Water and Liquid Waste Treatment Plant Operators                    | 2.23    | 243    | 21.21            | 15.05 | 3     | Yes    | S    |
| 514121   |        | <b>Welders, Cutters, Solderers, and Brazers*</b>                    | 3.63    | 19     | 14.20            | 10.75 | 3     | Yes    | R    |

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

L = Requested by the Regional Workforce Board and approved by WFI. Local data are shown.

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

EFI - Enterprise Florida, Inc.